

Get market outlooks on LPG, crude, NGL and LNG for 2017 and beyond, and strategies to successfully transport them into the markets.

HYDROCARBON TRANSPORTATION

April 11 – 12, 2017 • Calgary, Alberta

HEAR FROM THESE EXPERTS AND MORE



Brigham McCown, Chairman and Founder, **ALLIANCE FOR INNOVATION & INFRA-STRUCTURE**; Former Administrator, **PHMSA**



Diana McQueen, President, **DMC CONSULTING**; Board of Directors, **MEG ENERGY**; Former Alberta Energy Minister



Allan Roach
SVP Business Development
WATCO COMPANIES LLC



Richard Kloster, SVP, Business and Strategic Development, and Technical Services, **ALLTRANSTEK**



Kevin Petak, Vice-President,
ICF INTERNATIONAL



Jamie Fisher
Director, Energy Exports
ALTAGAS



Nicole Leonard, Senior Energy Analyst,
S&P GLOBAL PLATTS



Gerry David, Manager, NGL
CENTRICA ENERGY



Harrie Vredenburg,
Academic Director, Global Energy EMBA
UNIVERSITY OF CALGARY



Gerry Protti, Chairman of the Board,
ALBERTA ENERGY REGULATOR



Andrew Neal, Senior NGL Analyst,
S&P GLOBAL PLATTS



Jeff Goutcher, Director, Chemical Sales,
CSX TRANSPORTATION

Special Day-Two Keynote Address:
The Honourable Margaret McCuaig-Boyd
Minister of Energy
Government of Alberta



Get industry insights on the future of oil and gas in Canada and methods for transporting product safely and efficiently to market.

- Learn about new terminals and facilities that are being proposed and developed
- Understand the latest legal regulations regarding the transport of dangerous goods and how to effectively implement them into your operations
- Get strategies and best practices for efficiently bringing your product to market from industry leaders
- Hear about price forecasts and market outlooks for NGL, LPG, LNG and crude
- Develop a sound understanding of the different forms of transportation; their benefits, drawbacks, and present and future capacity (rail vs. pipeline)
- Learn about the impact the new Republican government in the United States will have on Canada by a member of the Trump Transition Team
- Be familiar with tank car specifications and procurement procedures
- Ensure your company is well positioned to respond effectively to the inevitable oil rebound

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HYDROCARBON TRANSPORTATION

Transportation Strategies and Market Outlook on LPG, Crude, NGL and LNG for 2017 and Beyond

April 11 – 12, 2017
CALGARY, AB

CONFIRMED SPEAKERS INCLUDE:



Gerry David, Manager, NGL, Centrica Energy

Gerry David has been working in the Oil and Gas industry for 25 years. Starting in 1990, Gerry has spent time in Treasury (Interest Rates, Foreign Exchange), Natural Gas transportation and regulatory, and NGLs. Most recently Gerry has been managing the physical NGL portfolio for CQ Energy Resources Partnership.



Jamie Fisher, Director, Energy Exports, Altogas

Jamie Fisher is responsible for project management and commercial development of a 50,000 BBL/D LPG export terminal located on the west coast of British Columbia. Project involves interaction with oil and gas producers, large Asian off-takers, and international energy traders. He has a strong understanding of the issues and challenges facing the development of BC's energy exports.



Jeff Goutcher, Director, Chemical Sales, CSX Transportation

An eighteen-year veteran of CSX Transportation (CSXT), Jeff Goutcher joined the Chemicals leadership team in February, 2004. His team is the face of CSXT for many of the domestic crude oil, frac sand and LPG producers. Before assuming his current role, Jeff held positions in the Chemicals group in Dallas, TX and within the Food & Consumer group in both Renton, WA and Concord, CA. Prior to joining CSXT, Jeff spent two years at Frito-Lay, Inc. in Plano, TX as a Transportation Manager responsible for the inbound raw materials to 26 North American plants, and five years with Burlington Northern Railroad in Fort Worth, TX where he held various positions in Marketing & Logistics.



Richard Kloster, SVP, Business Strategy and Technical Services, AllTranstek

Richard Kloster is primarily engaged in the analysis/forecasting of the rail equipment supply chain. His insight and analysis is used by operating companies and investors for the purposes of strategic planning, investment decisions, acquisitions and many commercial activities. Richard is Senior Vice President of Strategic Development and Technical Services at AllTranstek, LLC, the leader in tank car fleet management and consulting services. He is also a Principal and Sr. Consultant with the FTR Consulting Group, a leading transportation economic forecasting/consulting firm. Previously, Mr. Kloster spent 16 years with a large rail car lessor and 10 years with several railroads.



Nicole Leonard, Senior Energy Analyst, S&P Global Platts

Nicole Leonard manages projects for the consulting division at Bentek Energy, a select team of experienced energy experts focused on the delivery of in-depth, customized market analytics to Bentek's clients. She specializes in global crude market dynamics with an emphasis on US and Canadian supply and demand fundamentals and has extensive experience in natural gas and NGL analytics. Ms. Leonard holds a B.A. in European Studies from Lake Forest College and an M.A. in Middle Eastern Studies from King's College London, where she focused on oil and gas investments in the Gulf Cooperation Council countries.



Brigham McCown, Chairman and Founder, Alliance for Innovation and Infrastructure; Former Administrator, PHMSA; Member of Trump Transition Team

After 26 years of combined federal civilian and military service, Brigham McCown currently serves as a thought-leader and attorney advisor to public and private sector clients interested in matters pertaining to energy, transportation, homeland security, and the environment. Previously, he served as the federal government's chief energy transportation safety regulator as the administrator of the Pipeline and Hazardous Materials Safety Administration (PHMSA) where oversaw all shipments of hazardous materials by all modes of transportation including rail, truck, vessel, aircraft and pipeline.



Diana McQueen, Member, Board of Directors, MEG Energy; Former Alberta Energy Minister (2013-2014)

Diana McQueen has extensive energy and environmental public policy experience at regional, provincial and international levels. She has her own consulting business and is a Senior Policy advisor in the fields of energy, environment, and municipal issues. Ms. McQueen also joined the board of MEG Energy in October, 2015. In public service, she held various Alberta provincial cabinet roles, including Minister of Energy, Minister of Environment and Sustainable Resource Development and Climate Change, Minister of Municipal Affairs and Government House Leader.



Andrew Neal, Senior NGL Analyst, S&P Global Platts

Andrew Neal covers both quantitative and qualitative aspects of the market. He writes the NGL Supply Report and provides model support for the NGL Supply Monitor and Market Call: North American NGLs. Prior to joining Platts, he worked in the Geosciences Department at Penn State University. He holds a PhD in Hydrology from the University of Arizona and a BS in Science of Earth Systems from Cornell University.



Kevin Petak, Vice-President, ICF International

Kevin has over 30 years experience in the energy industry. He has directed numerous energy market analyses to support strategic planning needs at energy companies, including natural gas producers, pipelines, and energy marketing affiliates. His analyses have been widely used to support facilities/fuels/contracts management and planning, mergers and acquisitions, investment decisions, risk management, and hedge strategies.



Gerry Protti, Chairman of the Board, Alberta Energy Regulator

Gerry Protti has more than 35 years' experience in the energy industry, including 15 years as an executive officer of EnCana Corporation and one of its predecessor companies PanCanadian. Mr. Protti's corporate experience includes marketing, operations, new ventures and corporate relations. He was the founding president of the Canadian Association of Petroleum Producers (CAPP) and was executive director of the Independent Petroleum Association of Canada. His extensive experience includes roles as assistant deputy minister with the Government of Alberta's Energy Department and senior positions with the Alberta Treasury Department and the Canadian Energy Research Institute.



Allan Roach, SVP Business Development, Watco Companies LLC

Allan Roach began his transportation career as a logistics manager with the U.S. Civil Service where he was responsible for air, rail, and truck shipments at Ft. Leonard Wood Mo. He then joined the Burlington Northern Santa Fe Railroad where over the next 20 years he held numerous positions including Switchman, Brakeman, Locomotive Engineer, Trainmaster, Field Sales, Corporate Sales, Market Manager, Network Development and Director of Shortline Development.



Harrie Vredenburg, Academic Director of Global Energy EMBA, University of Calgary

Dr. Vredenburg is a leading scholar in the areas of competitive strategy, innovation, sustainable development and corporate governance in the global energy and natural resource industries and serves as the Suncor Energy Chair in Competitive Strategy and Sustainable Development. He was one of the visionaries who founded Haskayne's Global Energy Executive MBA and has served as its Academic Director since its inception. He has authored or coauthored more than 50 frequently cited articles in leading international publications including Strategic Management Journal, Organization Science, MIT Sloan Management Review and Harvard Business Review.

HYDROCARBON TRANSPORTATION

Transportation Strategies and Market Outlook on LPG, Crude, NGL and LNG for 2017 and Beyond

April 11 – 12, 2017
CALGARY, AB

DAY ONE PROGRAM AGENDA: TUESDAY, APRIL 11, 2017

7:30 – 8:30 Registration and Continental Breakfast

8:30 – 8:40
Welcome and Opening Remarks from the Chair

8:40 – 9:40

What's The Future of Oil and Gas?

Diana McQueen, President, DMC Consulting; Member, Board of Directors, MEG Energy; Former Alberta Energy Minister (2013-2014)

Harrie Vredenburg, Academic Director, Global Energy EMBA, University of Calgary

Gerry Protti, Chair, Board of Directors, Alberta Energy Regulator

- State of the oil and gas industry
- Industry outlook
- Recent news
- Global trends
- Challenges and opportunities

PANEL DISCUSSION

 Diana McQueen has extensive energy and environmental public policy experience at regional, provincial and international levels, as well as entrepreneurial experience in operating an independent business. In public service, Ms. McQueen held various Alberta provincial cabinet roles, including Minister of Energy (2013-2014), Minister of Environment and Sustainable Resource Development and Climate Change, Minister of Municipal Affairs and Government House Leader.

 Dr. Vredenburg is a leading scholar in the areas of competitive strategy, innovation, sustainable development and corporate governance in the global energy and natural resource industries and serves as the Suncor Energy Chair in Competitive Strategy and Sustainable Development. He was one of the visionaries who founded Haskayne's Global Energy Executive MBA and has served as its Academic Director since its inception. He has authored or coauthored more than 50 frequently cited articles in leading international publications

 Gerry Protti has more than 35 years' experience in the energy industry, including 15 years as an executive officer of EnCana Corporation and one of its predecessor companies PanCanadian. Mr. Protti's corporate experience includes marketing, operations, new ventures and corporate relations. He was the founding president of the Canadian Association of Petroleum Producers (CAPP) and was executive director of the Independent Petroleum Association of Canada.

9:40 – 10:00 Networking Break 

10:00 – 11:15

U.S. President Trump's Impact on the Energy Industry

Brigham McCown, Chairman and Founder, Alliance for Innovation and Infrastructure; Member of Trump Transition Team

- Pipeline approvals and impact on crude-by-rail and oil price
- Potential changes in U.S. rail regulations, changes in NAFTA, new Canadian carbon policies VS no carbon policies in U.S.

 After 26 years of combined federal civilian and military service, Brigham McCown currently serves as a thought leader and attorney advisor to both public and private sector clients interested in matters pertaining to energy, transportation, homeland security, and the environment. Until 2007, Mr. McCown served as the federal government's chief energy transportation safety regulator as the administrator of the Pipeline and Hazardous Materials Safety Administration (PHMSA) in Washington, DC. Appointed by Secretary of Transportation Norman Y. Mineta (D—CA), McCown oversaw all shipments of hazardous materials by all modes of transportation including rail, truck, vessel, aircraft and pipeline which amounted to over one million daily shipments and two-thirds of all energy products consumed daily in the U.S.

11:15 – 12:30

Current Price Environment and Production Trends for NGL and Crude

Gerry David, Manager, NGL, Centrica Energy

- Short- and long-term price projections for NGLs and crude
- Impact of price volatility on Canadian and U.S. production
- Canadian production forecasts for NGLs and crude
- U.S. production forecasts for NGLs and crude
- Incorporating market forecasts into your planning strategy



Gerry David has been working in the Oil and Gas industry for 25 years. Starting in 1990, Gerry has spent time in Treasury (Interest Rates, Foreign Exchange), Natural Gas transportation and regulatory, and NGLs. Most recently Gerry has been managing the physical NGL portfolio for CQ Energy Resources Partnership.

12:30 – 1:45

Luncheon Break

1:45 – 3:00

Liquid Petroleum Gas (LPG) Market Projections

Andrew Neal, Senior NGL Analyst, S&P Global Platts

- Short- and long-term price projections for LPG
- Canadian and U.S. production forecasts for LPG
- Demand projections and markets for Canadian LPG
- Question and answer period



Andrew Neal covers both quantitative and qualitative aspects of the market. He writes the NGL Supply Report and provides model support for the NGL Supply Monitor and Market Call: North American NGLs. Prior to joining Platts, he worked in the Geosciences Department at Penn State University. He holds a PhD in Hydrology and a BS in Science of Earth Systems.

3:00 – 3:20

Networking Break 

3:20 – 4:20

Moving LPG out of Alberta

Jamie Fisher, Director, Energy Exports, Altagas

- How to get Alberta's LPG to various markets
- Rail accessible destinations
- Hot markets
- Question and answer period



Jamie Fisher is responsible for project management and commercial development of a 50,000 BBL/D LPG export terminal located on the west coast of British Columbia. Project involves interaction with oil and gas producers, large Asian off-takers, and international energy traders. He has a strong understanding of the issues and challenges facing the development of BC's energy exports.

Networking Opportunities — Who You Will Meet:

Presidents, CEOs, COOs, VPs, Directors, and Managers of:

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April 11 – 12, 2017
CALGARY, AB

DAY TWO PROGRAM AGENDA: WEDNESDAY, APRIL 12, 2017

7:30 – 8:30

Continental Breakfast

8:30 – 8:50

Opening Remarks from the Keynote

The Honourable Margaret McCuaig-Boyd,
Minister of Energy, Government of Alberta



8:50 – 10:00

Operational Safety Standards for Pipelines

Ziad Saad, Pipeline Safety Expert and Consultant; Former VP, Pipelines, Stantec

- Regulatory updates on pipeline transport
- What regulatory bodies are promoting and opposing
- Pipeline safety standards
- Implementation success stories
- Question and answer period



Ziad Saad has been active in the energy pipeline industry for over 25 years. Ziad had held senior roles in pipeline operating companies, service providers to the oil and gas industry, as well as, the non-profit sector. During that time, Ziad been an advocate for pipeline safety, helped author national codes and standards on pipeline safety, security and emergency response, was chair of the International Pipeline Conference for six years and served on many industry committees and Boards.

10:00– 10:15

Networking Break



10:15 – 11:00

Pipeline Forecasts

Kevin Petak, Vice-President, Oil and Gas Markets, ICF International

- Pipeline capacity forecast
- Crude production and pipeline takeaway projection
- Cost to move to various markets
- Pipeline projects on the go and new infrastructure developments
- Initiatives and regulations for and against pipelines



Kevin has over 30 years experience in the energy industry. He has directed numerous energy market analyses to support strategic planning needs at energy companies, including natural gas producers, pipelines, and energy marketing affiliates. Kevin has analyzed the impact of pipeline expansions on gas prices, the effect of weather and oil prices on gas markets, strategies to comply with stricter emissions regulations, use of oil backup in power generation to assure system reliability, and the impact of increasing productivity on gas price. His analyses have been widely used to support facilities/fuels/contracts management and planning, mergers and acquisitions, investment decisions, risk management, and hedge strategies.

11:00 – 12:00

Outlook on Crude-by-Rail, LPG-by-Rail and NGL-by-Rail

Jeff Goutcher, Director, Chemical Sales, CSX Transportation

- Crude-by-rail and LPG and NGL market update
- Where flows are for crude, LPG and NGL
- Rail expansion projects in Canada
- Developments in terminals and markets accessible by rail



Jeff Goutcher joined the Chemicals leadership team in February, 2004. His team is the face of CSXT for many of the domestic crude oil, frac sand and LPG producers. Before assuming his current role, Jeff held positions in the Chemicals group in Dallas, TX and within the Food & Consumer group in both Renton, WA and Concord, CA. Prior to joining CSXT, Jeff spent two years at Frito-Lay, Inc. in Plano, TX as a Transportation Manager responsible for the inbound raw materials to 26 North American plants, and five years with Burlington Northern Railroad in Fort Worth, TX where he held various positions in Marketing & Logistics.

12:00 – 1:15

Luncheon Break

1:15 – 2:15

Status of New Terminals and Facilities

Allan Roach, SVP Business Development, Watco Companies LLC

- Status of LPG, NGL and crude terminal projects in Canada, U.S. and Mexico
- Status of new facilities in Canada, U.S. and Mexico
- Terminal capacity and turnaround times
- Canadian demand for new terminals and sufficiency of current facilities to meet market demand



Allan Roach began his transportation career as a logistics manager with the U.S. Civil Service where he was responsible for air, rail, and truck shipments at Ft. Leonard Wood Mo. He then joined the Burlington Northern Santa Fe Railroad where over the next 20 years he held numerous positions including Switchman, Brakeman, Locomotive Engineer, Trainmaster, Field Sales, Corporate Sales, Market Manager, Network Development and Director of Shortline Development.

3:00 – 3:20

Networking Break



2:30 – 3:30

State of the Tank Car Market

Richard Kloster, SVP Business Strategic Development and Technical Services, AllTranstek

- Tank car specifications for NGL, LPG and crude
- Update on safety regulations
- Supply and demand dynamics for tank cars
- Procurement strategies for buying or leasing tank cars



Richard Kloster is primarily engaged in the analysis/forecasting of the rail equipment supply chain. His insight and analysis is used by operating companies and investors for the purposes of strategic planning, investment decisions, acquisitions and many commercial activities. Richard is Senior Vice President of Strategic Development and Technical Services at AllTranstek, LLC, the leader in tank car fleet management and consulting services. He is also a Principal and Sr. Consultant with the FTR Consulting Group, a leading transportation economic forecasting/consulting firm. Prior to these roles Mr. Kloster spent 16 years with a large rail car lessor and 10 years with several railroads.

3:30 – 4:30

Pipeline Take-Away and Destination Markets for Canadian Natural Gas

Nicole Leonard, Senior Energy Analyst, S&P Global Platts

- New pipeline expansions in Alberta relieve constraints on gas and liquids production
- Outlook for North American LNG and opportunities for future Canadian LNG exports
- Destination markets for exports to the U.S. in the wake of growing U.S. Northeast production



Nicole Leonard manages projects for the consulting division at Bentek Energy, a select team of experienced energy experts focused on the delivery of in-depth, customized market analytics to Bentek's clients. She specializes in global crude market dynamics with an emphasis on US and Canadian supply and demand fundamentals and has extensive experience in natural gas and NGL analytics. Ms. Leonard holds a B.A. in European Studies from Lake Forest College and an M.A. in Middle Eastern Studies from King's College London, where she focused on oil and gas investments in the Gulf Cooperation Council countries.

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THREE KEY BENEFITS OF ATTENDING THIS EVENT:

- Learn effective strategies and methods for getting your hydrocarbon to market in a timely and cost effective manner
- Get the latest updates on policy and regulation changes from Transport Canada
- Find out how President-Elect Trump will impact your business, from a member of his transition team

REGISTER BY PHONE, ON-LINE, OR IN THESE 3 EASY STEPS!

1 PRINT YOUR NAME AND CONTACT INFORMATION

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Course for 1 Registrant	\$2,399	\$2,199
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LOCATION:

Hydrocarbon Transportation will be held at a convenient downtown location in Calgary which could include the Delta Calgary South or the International Hotel.

YOUR REGISTRATION INCLUDES:

Registration fees include all course materials, continental breakfast, lunch, and refreshments. **Parking and accommodation are not included.**

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CANCELLATION POLICY:

Substitutions may be made at any time. If you are unable to attend, please make cancellations in writing and email to register@infonex.ca or fax to 1-800-558-6520 **no later than March 28, 2017**. A credit voucher will be issued to you for the full amount, redeemable against any other INFONEX course and which is valid for twelve months (one year) from the date of issue.

Registrants who cancel after **March 28, 2017**, will not be eligible to receive any credits and are liable for the entire registration fee.

Confirmed registrants who do not cancel **by March 28, 2017**, and fail to attend will be liable for the entire registration fee.

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